

Pitchtree - Terms of Service

Last updated: September, 2, 2026

1. Acceptance of Terms

These Terms of Service ("Terms") govern your access to and use of the Pitchtree platform (the "Services"), operated by PAM3 dba Pitchtree, a SAS registered under number 912 128 139 RCS PARIS, registered office at 18 rue de Navarrin, 75009 Paris, France, ("Pitchtree", "we", "us"). By creating an account or using the Services, you agree to be bound by these Terms and by our [Privacy Policy](#), which is incorporated by reference.

2. Eligibility

The Services are intended for founders, team members, and authorized representatives of early-stage startups, as well as representatives of Ecosystem Operators (accelerators, incubators, universities, economic-development organizations) managing cohorts of startups. By using the Services, you confirm that you are at least 18 years old and have the legal capacity to accept these Terms, on your own behalf or on behalf of the entity you represent.

3. Description of the Services

Pitchtree helps early-stage startups become investor-ready and facilitates introductions to matched investors leveraging pitch and matchmaking events/activities. The Services include: startup profile creation, an investment-readiness diagnostic and score, AI-assisted pitch deck generation, investor firm and people matching, fundraising outreach tools, and (on the Eco-Boost plan) mentoring and workshop sessions /(including pitch practice) sessions. Quarterly online pitch events in front of investors are also part of the Eco-Boost plan. Ecosystem Operators may additionally access tools to manage a portfolio of startup profiles. The exact features included in each plan are described on the app.pitchtree.ai pricing page.

4. Account Registration

You must register for an account to use most Services. You agree to provide accurate, current, and complete information and to keep it up to date. You are responsible for maintaining the confidentiality of your login credentials and for all activity under your account. We reserve the right to suspend or refuse a username or account we determine, in our reasonable discretion, to be inappropriate, fraudulent, or otherwise objectionable.

5. Intellectual Property Rights

5.1 Our intellectual property

We own or license all intellectual property rights in the Services, including the platform's source code, design, and the Pitchtree name, logo, and trademarks (the "Content" and "Marks"). Subject to your compliance with these Terms, we grant you a limited, non-exclusive, non-

transferable, revocable license to access and use the Services for your own fundraising or ecosystem-management purposes. No part of the Services may be copied, resold, or exploited for any other commercial purpose without our prior written permission.

5.2 Your startup profile content

You retain full ownership of the content you upload to your startup profile (company information, past pitch decks, financials, and similar materials). By uploading this content, you grant Pitchtree a limited license to store, process, and use it solely to operate the Services for you — including generating your pitch decks, readiness score, and investor matches. We do not claim ownership of your startup content and do not use it for any purpose beyond delivering the Services to you, except as described in Section 11 (AI Features).

5.3 Generated content

The startup founder owns the AI-generated pitch deck outright, but Pitchtree retains any right to use anonymized examples for marketing.

6. Subscriptions, Purchases, and Payment

Pitchtree offers a Free plan and paid plans (Pro and Eco-Boost plans for organizations), as described on our Pricing page. Paid plans are billed monthly or quarterly as selected at checkout, in Euros, processed by our payment provider, Stripe. You agree to provide accurate billing information and to keep it up to date. Subscriptions renew automatically unless cancelled before the renewal date. We may change our pricing at any time; changes will not affect a billing period already paid for, and we will give you reasonable notice before a price change takes effect on renewal.

Applicable VAT or sales tax is calculated automatically based on your billing location. No VAT applies to export sales outside France/the EU, in accordance with applicable tax rules.

7. Cancellation

You may cancel your subscription at any time from your account settings or by contacting us at support@pitchtree.ai. Cancellation takes effect at the end of the current paid billing period; you retain access to paid features until then.

9. Mentoring and Workshop Sessions

The Eco-Boost version includes one mentoring or workshop session per month. These sessions are advisory in nature and do not constitute financial, legal, or investment advice. If an assigned mentor becomes unavailable for a scheduled session, Pitchtree will, at its discretion, either postpone the session to a later date or assign a replacement mentor.

Quarterly online pitch events in front of investors are also part of the Eco-Boost plan.

10. Investor and Third-Party Data - Permitted Use

Investor and partner contact information made available to you through the Services is provided solely to support your own fundraising outreach. You agree not to systematically extract, scrape, resell, redistribute, or use this data to build a competing database or for any purpose unrelated to your own fundraising activity through Pitchtree.

11. AI Features and Outputs

The Services use artificial intelligence (via Mistral AI and related providers) to generate pitch decks, readiness scores, and investor match suggestions ("AI Outputs") based on the information in your startup profile. AI Outputs may be inaccurate or incomplete and do not constitute financial, legal, tax, or investment advice. You are solely responsible for reviewing AI Outputs before relying on them or sharing them with investors or any other third party. In accordance with the EU AI Act, AI-generated content is clearly identified within the Services. Furthermore, no automated or AI-recommended modification is applied to a user's profile without prior notification and explicit approval.

12. User Obligations and Prohibited Activities

You agree to provide accurate and truthful information in your startup profile and not to upload confidential third-party information you are not authorized to share. You agree not to: misrepresent your identity or affiliation; use the Services to harass, defraud, or mislead investors or other users; circumvent security features; systematically scrape or extract data from the Services; use the Services for any purpose that violates applicable law; or attempt to reverse-engineer the platform.

13. Third-Party Websites and Services

The Services may link to or integrate with third-party websites and tools (e.g. Stripe, LinkedIn login). We are not responsible for the content, accuracy, or privacy practices of these third parties. Your use of any third-party service is governed by that provider's own terms.

14. Term, Suspension, and Termination

These Terms remain in effect for as long as you use the Services. We may suspend or terminate your account for a material breach of these Terms, including fraudulent activity, non-payment, or misuse of investor data, with notice where reasonably possible. You may close your account at any time; see Section 7 regarding the effect on active subscriptions.

15. Modifications and Service Availability

We may modify, update, or discontinue features of the Services at any time. We will use reasonable efforts to maintain availability but do not guarantee uninterrupted access, and we are not liable for losses caused by planned maintenance or unplanned downtime, except as required by applicable law.

16. Disclaimer of Warranties

The Services are provided "as is" and "as available." To the fullest extent permitted by

applicable law, we disclaim all warranties, express or implied, including fitness for a particular purpose. We do not guarantee that using Pitchtree will result in successful fundraising or investor introductions. Nothing in this section limits any warranty that cannot be excluded under French or EU consumer protection law.

17. Limitation of Liability

To the fullest extent permitted by applicable law, our total liability to you for any claim arising from these Terms or the Services is limited to the amount you paid us in the period preceding the claim (up to three (3) months). We are not liable for indirect, incidental, or consequential damages. Nothing in these Terms limits liability that cannot be excluded under French law, including liability for death, personal injury, fraud, or gross negligence.

18. Indemnification

You agree to indemnify and hold Pitchtree harmless from any third-party claim arising from your breach of these Terms, your misuse of investor data, or content you upload that infringes a third party's rights.

19. Governing Law and Disputes

These Terms are governed by French law. Any dispute that cannot be resolved amicably will be submitted to the competent courts of Paris, France.

20. Changes to These Terms

We may update these Terms from time to time. We will notify you of material changes by email or through a notice on the platform. Continued use of the Services after changes take effect constitutes acceptance of the revised Terms.

21. Contact Us

PAM3 SAS dba Pitchree
Address: 18 rue de Navarrin, 75009 Paris, France
Email: support@pitchtree.ai